

1 Request for Quotation (RFQ) Introduction

NEK Community Broadband CUD, dba NEK Broadband, is a newly formed municipal not-for-profit corporation composed of 50 towns in the Northeast counties of Vermont that have joined together as a means of leveraging construction of broadband telecommunications infrastructure to serve the inhabitants of member towns. The State of Vermont has promoted development of Communication Union Districts throughout the state. There are currently nine such entities.

2 Quotation Information

All communication with NEK Broadband shall be in the form of emails. NEK Broadband reserves the right to:

- Accept or reject any or all responses, or any part thereof;
- Waive any informalities or technicalities contained in any response received;
- Conduct discussions with respondents and accept revisions of quotations after the closing date;
- Award based upon selection criteria defined in this RFQ;
- Request clarification from any respondents on any or all aspects of its quotations;
- Cancel or re-issue this RFQ at any time;
- Retain all quotations submitted in response to this RFQ

RFQ document listing

The following documents are part of this RFQ package. Some or all of these documents may be incorporated into NEK Broadband's final agreement with the successful bidder(s).

- This Request for Quotation
- Attachment C: Standard State Provisions for Contracts and Grants

3 Calendar of Events

November 29, 2021	RFQ issued
December 2, 2021	Deadline for bidder email confirmation of willingness to bid
December 9, 5:00 PM, 2021	Deadline for transmission of bids, email to rfps@nekbroadband.org
December 10, 2021	Public bid review during NEK Broadband Executive Committee meeting.
December 10, 2021	NEK Broadband Executive Committee to approve award

4 Contact information for questions, RFQ responses

Please limit all communication with the RFQ administrator to rfps@nekbroadband.org

5 RFQ Scope

- 1) Cable must be manufactured in the domestic United States
- 2) Quotations must include costs for shipping to St. Johnsbury, Vermont
- 3) Quotation should identify lead time and assume the order ships over 6 monthly shipments.
- 4) Mandatory ship date start of April 2022

NEK Broadband fiber cable

Strand count	Description	Linear footage
48	QUOTE BOTH: NON-ARMOR AND DRY LIGHT ARMOR SINGLE PE JKT, SINGLE ARMOR, Preferred: DIELECTRIC CENTRAL MEMBER ALLWAVE + SM-.35/.31/.25 DB/KM @1310/1385/1550NM	1,900,800
96	QUOTE BOTH: NON-ARMOR AND DRY LIGHT ARMOR SINGLE PE JKT, SINGLE ARMOR, Preferred: DIELECTRIC CENTRAL MEMBER ALLWAVE + SM-.35/.31/.25 DB/KM @1310/1385/1550NM	1,425,600
144	QUOTE BOTH: NON-ARMOR AND DRY LIGHT ARMOR SINGLE PE JKT, SINGLE ARMOR, Preferred: DIELECTRIC CENTRAL MEMBER ALLWAVE + SM-.35/.31/.25 DB/KM @1310/1385/1550NM	1,425,600
96	ADSS quote for fiber near an electrical potential of 12kV or less for standard jacket and maximum span of 500 feet.	528,000

Please provide spec sheets.

6 RFQ Evaluation criteria

Bidders shall be evaluated based on responses to this RFQ with scoring weighted as follows:

- Fixed price not subject to change (30%)
- Pricing (30%)
- Quote validity - quotations must be valid until at least December 10, 2021 (10%)
- Ability to make first shipment of at least 1/6th of the order by April of 2022. (30%)

7 Quotation Requirements

Please structure your quotation using the following outline, including numbering scheme. Please limit your quotation to 4 pages, excluding any annexures such as brochures.

- A. Vendor name, address, telephone number, email, and website.
- B. Your submission contact person. Please include title, phone number, and email address.
- C. Detailed description of the manufacturer and product you propose to supply, including manufacturer's brochure (if available), and any relevant warranty information.
- D. Payment, order, and shipping terms.